

ARTHUR S. JAGO

701 Exposition Blvd. HOH 431 Los Angeles, CA

EMPLOYMENT

University of Southern California 2018 — Present
Postdoctoral Research Associate, Marshall School of Business

EDUCATION

Stanford University Graduate School of Business 2018
Ph.D. Organizational Behavior

Northwestern University 2012
B.A. Psychology and Cognitive Science, *summa cum laude*

PUBLICATIONS

Jago, A. S., Kreps, T. A., & Laurin, K. (in press). Collectives in organizations appear less morally motivated than individuals. *Journal of Experimental Psychology: General*.

Jago, A. S., & Pfeffer, J. (in press). Organizations appear more unethical than individuals. *Journal of Business Ethics*.

Jago, A. S., & Laurin, K. (in press). Inferring commitment from rates of organizational transition. *Management Science*.

Jago, A. S. (2019). Algorithms and authenticity. *Academy of Management Discoveries*, 5, 38-56.

Jago, A. S., & Laurin, K. (2017). Corporate personhood: Lay perceptions and ethical consequences. *Journal of Experimental Psychology: Applied*, 23, 100-113.

INVITED REVISION OR UNDER REVIEW

Jago, A. S., & Laurin, K. Assumptions about algorithms' capacity for discrimination. Under review at *Journal of Applied Psychology*.

Jago, A. S., Fast, N., & Pfeffer, J. Losing more than money: Organizations' prosocial actions appear less authentic when their resources are declining. Under review at *Management Science*.

Jago, A. S., Lin, M., & Carroll, G. Generating authenticity in automated work. Under review at *Academy of Management Discoveries*.

SELECT WORKING PAPERS AND RESEARCH IN PROGRESS

Xu, C., & Jago, A. S., & Flynn, F. Algorithmic decision systems undermine affective commitment (in prep)

Osborne, M., Fast, N., Jago, A. S., & Porath, C. Responses to automated incivility detection (data collection)

Jago, A. S., Raveendhran, R., Fast, N., & Gratch, J. Automated assistance and feelings of power (data collection)

Carroll, G., & Jago, A. S. Nominal authenticity revisited (data collection)

CHAired CONFERENCE SYMPOSIA

Algorithms in Organizations: Interactions with (and via) Technology (with Jennifer Logg). Academy of Management, 2017, Atlanta, GA.

The Effects of Organization on Situation and Person Appraisal (with Simone Tang). Academy of Management, 2016, Anaheim, CA.

CONFERENCE PRESENTATIONS

Jago, A. S., Lin, M., & Carroll, G. Generating authenticity in automated work. Talk to be presented at Academy of Management, 2019, Boston, MA.

Jago, A. S., & Pfeffer, J. When, how, and why a brazen organizational response to wrongdoing works. Talk to be presented at Academy of Management, 2019, Boston, MA.

Jago, A. S., Fast, N., & Pfeffer, J. Resources and moral signaling. Talk presented at Academy of Management, 2018, Chicago, IL.

Jago, A. S., & Laurin, K. Technology and (in)discrimination. Talk presented at Psychology of Technology Research Conference, Berkeley, CA.

Jago, A. S., & Laurin, K. Technology and (in)discrimination. Talk presented at Academy of Management, 2017, Atlanta, GA.

Jago, A. S. Algorithms and authenticity. Paper presented at Academy of Management, 2017, Atlanta GA.

Jago, A. S., & Laurin, K. Algorithms and dehumanization in hiring. Paper presented at Academy of Management, 2017, Atlanta, GA.

Jago, A. S. Algorithms and authenticity. Talk presented at Psychology of Technology Research Conference, Los Angeles, CA.

Jago, A. S., & Laurin, K., Kreps, T. A. Locating moralization within organizations. Talk presented at Academy of Management, 2016, Anaheim, CA.

Jago, A. S., & Laurin, K. Inferring commitment from rates of organizational transition. Paper presented at Academy of Management, 2016, Anaheim, CA.

Jago, A. S., & Laurin, K. Corporate personhood: Lay perceptions and ethical consequences. Paper presented at Academy of Management, 2016, Anaheim, CA.

Jago, A. S., & Laurin, K. Locating moralization within organizations. Poster presented at Society for Personality and Social Psychology, 2016, San Diego, CA.

Jago, A. S., & Laurin, K. Locating moralization within organizations. Poster presented at Society for Personality and Social Psychology “Justice and Morality” Pre-Conference, 2016, San Diego, CA.

Jago, A. S., & Laurin, K. Corporate personhood: Lay perceptions and ethical consequences. Talk presented at Society for Personality and Social Psychology “Social Psychology and Law” Pre-Conference, 2015, Long Beach, CA.

Jago, A. S. Judging organizational change: The role of speed and time. Talk presented at Stanford Graduate School of Business, 2014, Stanford, CA.

Jago, A. S., & Laurin, K. Corporate rights, perceived responsibilities, and punishment. Poster presented at Stanford IRiSS, 2014, Stanford, CA.

Jago, A. S., & Laurin, K. Corporate rights, perceived responsibilities, and punishment. Poster presented at Society for Personality and Social Psychology “Social Psychology and Law” Pre-Conference, 2014, Austin, TX.

TEACHING EXPERIENCE

Course Assistant, Introduction to Organizational Behavior	2013 - 2017
Course Assistant, Managing Groups and Teams	2013 - 2017

GRANTS AND AWARDS

Stanford Alumni Research Experience Program, 2016-2018
Stanford Research Experience Program, 2015-2018
Doctoral Support Fellowships (Various), 2012-2017
Doroghazi Eagle Scout Award, 2015
Phi Beta Kappa, Northwestern University, 2012
James Alton James Scholarship in the Social Sciences, Northwestern University, 2011
Dean’s List, Northwestern University 2008-2012

RESEARCH INTERESTS

Automation, Technology, Signaling, Judgment & Decision Making, Ethics