

**ARTHUR S. JAGO**  
DOU 306, 1900 Commerce Street, Tacoma WA 98402

**EMPLOYMENT**

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- University of Washington, Tacoma** 2019 — Present  
Assistant Professor of Management, Milgard School of Business
- University of Southern California** 2018 — 2019  
Postdoctoral Research Associate, Marshall School of Business

**EDUCATION**

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- Stanford University** 2018  
Ph.D. Business Administration (Organizational Behavior)
- Northwestern University** 2012  
B.A. Psychology and Cognitive Science (summa cum laude)

**PUBLICATIONS**

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- Jago, A. S., Carroll, G., & Lin, M. Generating authenticity in automated work. *Journal of Experimental Psychology: Applied*, 28, 52-70.
- Jago, A. S., & Laurin, K. (2022) Assumptions about algorithms' capacity for discrimination. *Personality and Social Psychology Bulletin*, 48, 582-595.
- Jago, A. S., Fast, N., & Pfeffer, J. (2022). Losing more than money: Organizations' prosocial actions appear less authentic when their resources are declining. *Journal of Business Ethics*, 175, 413-425.
- Fast, N., & Jago, A. S. (2020). Privacy matters... or does it? Algorithms, rationalization, and the erosion of concern for privacy. *Current Opinion in Psychology*, 31, 44-48.
- Jago, A. S., Kreps, T. A., & Laurin, K. (2019). Collectives in organizations appear less morally motivated than individuals. *Journal of Experimental Psychology: General*, 148, 2229-2244.
- Jago, A. S., & Pfeffer, J. (2019). Organizations appear more unethical than individuals. *Journal of Business Ethics*, 160, 71-87.
- Jago, A. S., & Laurin, K. (2019). Inferring commitment from rates of organizational transition. *Management Science*, 65, 2842-2856.
- Jago, A. S. (2019). Algorithms and authenticity. *Academy of Management Discoveries*, 5, 38-56.
- Jago, A. S., & Laurin, K. (2017). Corporate personhood: Lay perceptions and ethical consequences. *Journal of Experimental Psychology: Applied*, 23, 100-113.

## **INVITED REVISION OR UNDER REVIEW**

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Tang, P., Jago, A. S., Zhang, J., & Ng, S. [Algorithms and Knowledge]. 1<sup>st</sup> R&R, *Journal of Vocational Behavior*

Jago, A.S., & Carroll, G. [Algorithms and Work Credit]. Under review, *Personality and Social Psychology Bulletin*

Jago, A. S., Yam, K. C., & Tang, P. [Technology and Moralization]. Under review, *Management Science*

Feng, Z., Tang, P., Yam, K. C., Jago, A. S., & Ng, S. [Technology and Coworker Interactions]. Under review, *Journal of Management*

## **WORKING PAPERS**

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Xu, C., Jago, A. S., & Flynn, F. Algorithmic decision systems undermine affective commitment.

Jago, A. S., Raveendhran, R., Fast, N., & Gratch, J. When algorithms replace human bosses: Algorithmic management diminishes workers' anticipated status.

Tomova Shakur, T., Jago, A. S., & Tang, P. Perceptions of algorithms' capabilities to assess diversity.

Raveendhran, R., Fast, N., Jago, A. S., & Gratch, J. Autonomous representatives and voice.

## **CHAired CONFERENCE SYMPOSIA**

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Algorithms in Organizations: Interactions with (and via) Technology (with Jennifer Logg). Academy of Management, 2017, Atlanta, GA.

The Effects of Organization on Situation and Person Appraisal (with Simone Tang). Academy of Management, 2016, Anaheim, CA.

## **CONFERENCE PRESENTATIONS**

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\*denotes presenter

Jago, A. S.\*, Raveendhran, R., Fast, N., & Gratch, J. When algorithms replace human bosses: Algorithmic management diminishes workers' anticipated status. Talk presented at Academy of Management, 2022, Seattle, WA.

Xu, C.\*, Jago, A. S., & Flynn, F. J. Algorithmic decision-making undermines affective commitment. Talk presented at Psychology of Technology Research Conference, 2021, Santa Barbara, CA.

Jago, A. S., Raveendhran, R., Fast, N., & Gratch, J. When algorithms replace human bosses: Algorithmic management diminishes workers' anticipated status. Paper presented at Stanford Management Science & Engineering Changing Nature of Work Conference, 2021, Stanford, CA.

Tomova Shakur, T.\*, & Jago, A. S. Perceptions of algorithms' capabilities to assess diversity. Talk presented at Western Academy of Management, 2021 (online).

Tomova Shakur, T.\*, & Jago, A. S. Perceptions of algorithms' capabilities to assess diversity. Talk presented at Psychology of Technology Early Career Data Blitz, 2020 (online).

Raveendhran, R.\*, Jago, A. S., Fast, N., & Gratch, J. Voice solicitation through technology. Talk presented at Academy of Management, 2020 (online).

Xu, C.\*, Jago, A. S., & Flynn, F. J. Algorithmic decision-making undermines affective commitment. Paper presented at Academy of Management, 2020 (online).

Xu, C.\*, Jago, A. S., & Flynn, F. J. Algorithmic decision-making undermines affective commitment. Poster presented at Society for Personality and Social Psychology, 2020, New Orleans, LA.

Xu, C.\*, Jago, A. S., & Flynn, F. J. Algorithmic decision-making undermines affective commitment. Paper presented at the Professional Development Workshop (PDW) at Academy of Management, 2019, Boston, MA.

Jago, A. S.\*, Lin, M., & Carroll, G. Generating authenticity in automated work. Talk presented at Academy of Management, 2019, Boston, MA.

Jago, A. S.\*, & Pfeffer, J. When, how, and why a brazen organizational response to wrongdoing works. Talk presented at Academy of Management, 2019, Boston, MA.

Xu, C.\*, Jago, A. S., & Flynn, F. J. Algorithmic decision-making undermines affective commitment. Poster presented at Psychology of Technology Research Conference, 2018, Stanford, CA.

Jago, A. S.\*, Fast, N., & Pfeffer, J. Resources and moral signaling. Talk presented at Academy of Management, 2018, Chicago, IL.

Jago, A. S.\*, & Laurin, K. Technology and (in)discrimination. Talk presented at Psychology of Technology Research Conference, 2017, Berkeley, CA.

Jago, A. S.\*, & Laurin, K. Technology and (in)discrimination. Talk presented at Academy of Management, 2017, Atlanta, GA.

Jago, A. S.\* Algorithms and authenticity. Paper presented at Academy of Management, 2017, Atlanta GA.

Jago, A. S.\*, & Laurin, K. Algorithms and dehumanization in hiring. Paper presented at Academy of Management, 2017, Atlanta, GA.

Jago, A. S.\* Algorithms and authenticity. Talk presented at Psychology of Technology Research Conference, Los Angeles, CA.

Jago, A. S.\*, & Laurin, K., Kreps, T. A. Locating moralization within organizations. Talk presented at Academy of Management, 2016, Anaheim, CA.

Jago, A. S.\*, & Laurin, K. Inferring commitment from rates of organizational transition. Paper presented at Academy of Management, 2016, Anaheim, CA.

Jago, A. S.\*, & Laurin, K. Corporate personhood: Lay perceptions and ethical consequences. Paper presented at Academy of Management, 2016, Anaheim, CA.

Jago, A. S.\*, & Laurin, K. Locating moralization within organizations. Poster presented at Society for Personality and Social Psychology, 2016, San Diego, CA.

Jago, A. S.\*, & Laurin, K. Locating moralization within organizations. Poster presented at Society for Personality and Social Psychology “Justice and Morality” Pre-Conference, 2016, San Diego, CA.

Jago, A. S.\*, & Laurin, K. Corporate personhood: Lay perceptions and ethical consequences. Talk presented at Society for Personality and Social Psychology “Social Psychology and Law” Pre-Conference, 2015, Long Beach, CA.

Jago, A. S., & Laurin, K. Corporate rights, perceived responsibilities, and punishment. Poster presented at Stanford IRiSS, 2014, Stanford, CA.

Jago, A. S.\*, & Laurin, K. Corporate rights, perceived responsibilities, and punishment. Poster presented at Society for Personality and Social Psychology “Social Psychology and Law” Pre-Conference, 2014, Austin, TX.

## **TEACHING EXPERIENCE**

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### **University of Washington, Tacoma:**

Instructor, TBUS300 (Managing People)	2019-Present
Instructor, TMGMT475 (Organizational Change)	2019-Present
Instructor, TMGMT570 (Organizational Change)	2022-Present

### **Stanford University:**

Course Assistant, Introduction to Organizational Behavior	2013-2017
Course Assistant, Managing Groups and Teams	2013-2017

## **GRANTS AND AWARDS**

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MOC (AOM) Best Submission with Practical Implications (2020)  
MOC (AOM) Best Submission with Practical Implications (Nominated; 2019)  
Stanford Alumni Research Experience Program (2016-2018)  
Stanford Research Experience Program (2015-2018)  
Doctoral Support Fellowships (Various; 2012-2017)  
Doroghazi Eagle Scout Award (2015)  
Phi Beta Kappa, Northwestern University (2012)  
James Alton James Scholarship in the Social Sciences, Northwestern University (2011)  
Dean’s List, Northwestern University (2008-2012)

## **EDITORIAL BOARD MEMBERSHIP**

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Academy of Management Discoveries (2020-Present)

## **AD-HOC JOURNAL, GRANT, AND CONFERENCE REVIEWING**

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Academy of Management Journal  
Proceedings of the National Academy of Sciences  
Management Science  
Organizational Behavior and Human Decision Processes  
Journal of Personality and Social Psychology  
Personality and Social Psychology Bulletin  
Journal of Business Ethics  
Journal of Experimental Psychology: Applied  
Cognition  
Cognitive Science  
National Science Foundation  
Academy of Management  
AAAI-21 AI For Behavior Change

## **ACADEMIC SERVICE**

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Milgard Scholarship Committee (2021-Present)  
Milgard Center for Business Analytics Associate (2020-Present)  
Milgard Undergraduate Program Committee (Spring 2020)  
UWT Distinguished Research Award Selection Committee (2019, 2020, 2021)

## **PROFESSIONAL MEMBERSHIPS**

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Academy of Management (AOM)  
Psychology of Technology Institute

## **RESEARCH INTERESTS**

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Technology, Automation, Judgment & Decision Making, Ethics